

THE CURIOUS LEADER

A.A.A.S.K. Method

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Ask the right questions

How do you know the right questions? They come from a place of curiosity, not from knowing or assuming. They start with "What" and "How", never "Why" Why not?? It triggers defensiveness.



Actively Listen

If you are thinking of your rebuttal or trying to win in your head then you are definitely not listening. You will know when you are truly listening as empathy and compassion will be present to lead others in a way that supports them.



Acknowledge

The world needs more acknowledgement...and it is simple to do but hard to incorporate. It starts with actively listening and allowing the other person to feel heard. Not paraphrasing, but acknowledging .



Stay in the Conversation

Stay in the conversation until it has the desired outcome by both parties or both parties understand and are clear on the expectations. We usually leave the conversation too soon from fear of not being liked.



Key In On Outcomes and Results

The Curious Leader, understands this is not a fix or a band-aid, it is allowing others to feel valued, appreciated, heard and acknowledged and with that comes real change in actions, behaviors, better results, and increased loyalty from others.

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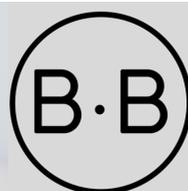
Stop being a butt head boss!

Butt Head Boss

- Managing by policy
- Managing on the fly
- Not managing when things are not going well
- Micro managing to make sure it is perfect or done right
- Preparing to be right
- Telling or demanding
- Not managing emotions
- Letting fear manage the process
- Not being fair

The Curious Leader

- Managing by humanness
- Managing time & respect
- Stepping in and up at difficult times
- Nurturing 1st followers
- Accepting our imperfections
- Sharing and caring
- Managing emotions, yours and theirs
- Owning fear and doing it anyway
- Always err on the side of communicating



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